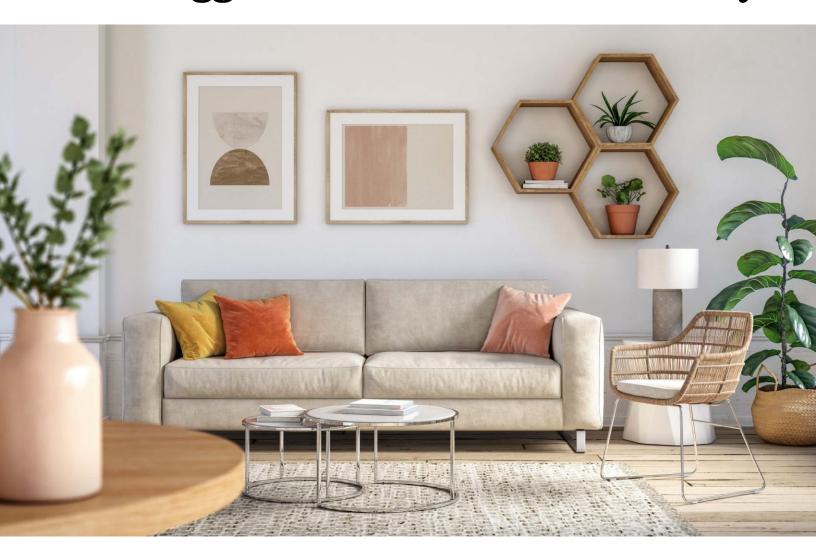


#### **Get Plugged Into A Global Community**



23 Years 4K

Members Countries Chapters Purchases

22 50+ 5+M

www.iahsp.com

# **More Than Home Staging**











Retail Stores

**Course Instructors** 







**Home Renovation** 





Podcasters

Photographers

## IAHSP<sup>©</sup> members are business owners, first.



82%
Hybrid Businesses

48 M In-Stock Inventory

7.1 M
Retail Sq Feet

30K Avg Purchase Order Learn from experts.

Pay for the courses you want,

Hyve Pro curates live and on-demand instructors and makes them accessible to you.

**Discover Courses** 

#### **Crowd Sourced On-Demand Education**

community sourced education, for you and your business









IN-PERSON EDUCATION



### **Create Your Own Courses**

Hyve Pro is available to you to create your own courses

#### **Create Authority**

Establish your brand as an authority in your field. Easily convey information on how to use and handle your products, ways to navigate your order process and informative courses on product selection.

#### **Get Paid**

Hyve Pro gives you the option to charge our members to access your courses for a fee, or for FREE. Meaning you have the option to turn this into a revenue generator, or a loss leader.

#### **Stay Top of Mind**

By creating courses that are free or paid to access, you position your brand as "top of mind" by businesses and customers learning from you, how to navigate their business and use your products.

#### **Share Your Content**

All courses are available to the public as well as our IAHSP® Members. Meaning the content that you create isn't limited to IAHSP® traffic. Your content can be shared and searched globally.

Hyve Pro is education, crowd sourced.



#### **IAHSP<sup>©</sup> Members Are Influential**

IAHSP <sup>©</sup> members are making an impact in their communities and the world.

With chapters globally, and members regularly appearing on popular televisions shows, IAHSP® members are your pathway into local markets and homes, globally.

Our members are a vital factor in the \$3.81 Trillion a year Real Estate market. With entire Real Estate Associations recognizing that staged homes reduce the time on market by

73%. Putting IAHSP® in a prime position.

Within the 10 Million homes in over 120 countries, short-term rental space is a prime growth market for home staging and the follow-on industries associated with home staging.

The home staging industry is a gateway industry, as our members branch out into a multitude of market segments. Bringing both value and targeting to the brands that partner with IAHSP®.



# Why Partner With IAHSP©?

Gain Access To A Global Network Of Local Business Operators

#### **Active Chapters**

IAHSP<sup>©</sup> corporately manages 47 chapters globally. Providing an unmatched platform for new product launches, inventory announcements and entry into local markets with news and information.

#### **Events & Activities**

IAHSP<sup>©</sup> and its chapters organize local and international events and member activities in a broad range of industry categories. These events are a great way to create connections with our members.

#### **In-Person & Virtual Classes**

Our members are business owners first. As business owners, they seek education and insights into running their businesses. Workshops and classes are a great way to provide education and opportunities.

#### **Advertising Opportunities**

IAHSP® provides multiple ways to get your brand and solutions in front of our membership, through in-person and virtual events, local chapters, multi-media channels and our membership marketing.

#### IAHSP© is your path to a multitude of industries

# Host A Local Chapter Event



**Chapter Parties & Events are the Best Way To Engage Locally** 

#### **Product Demos**

Host a product demo and get your latest products in front of Designers, Realtors, Contractors, and local Home Staging networks.

#### **In-Person & Virtual Classes**

Each chapter is connected to our international resource library of education and content. Partner with a local chapter to host in-person and online classes.

#### **Holiday Parties**

Holiday parties are a great way to engage the community of vendors, partner businesses and community that the Home Staging network represents.

#### **Volunteer Programs**

IAHSP<sup>®</sup> Chapters are very connected to their local communities. Ask about partnering up for local volunteer events and community outreach programs.





# Buying Tours Are Back! We are here to purchase and



We are here to purchase and replenish warehouse supply!

#### **Every Major Market Center**

IAHSP® members are ready to every major market center, each location, twice per year. Our members restock continuously throughout the year.

#### We Are Here To Learn

Our members are seeking education and the latest trends. They are ready to learn about your business, your processes and where the industry is heading.

#### **Large Group Buying**

IAHSP<sup>®</sup> members are ready to make purchases, restock their warehouses and replenish with new inventory. And we are shopping as a large group.

INTERNATIONAL ASSOCIATION

OF HOME STAGING PROFESSIONALS®

#### Willing To Travel

IAHSP<sup>©</sup> is international. Our ability to shop and purchase is not limited to local excursions. Our members are willing and able to travel.



### **How IAHSP<sup>©</sup> VIP Buying Tours Work**

This is not a trends tour. We are here to make purchases.

#### Is there a fee?

No. We are charging our members and non-members to be a part of a VIP Buying experience. We are not charging the manufacturers on the tour.

#### Will buyers be Pre-qualified?

Yes. Each attendee must meet the requirements for Market and will need to apply to your vendor program ahead of the tour dates. You will have a complete list of attendees ahead of each event.

#### Where will the tours be held?

We will be hosting the tours at all major Market events in 2023 (Vegas, Atlanta, and High Point). The tour will be held on the first day of each Market event.

#### **Prizes & Incentives**

This is a buying tour, designed to inspire and motivate large purchases. Offering prizes and incentives is a great way to make a lasting impression and motivate even greater spending.

#### **Purchase Authority**

Hosting a VIP Buying Tour is a great way to feel the impact of the consolidated purchase authority of the Home Staging community. By the end of the event, you should be processing order, not trends.



IAHSP<sup>©</sup> is your path to a multitude of industries



# IAHSP<sup>©</sup> Conference & Expo

Be a part of our annual community learning and mastery event

#### **Tell Your Brand Story**

Available to select brands, you'll have the opportunity to share your brands story on stage at our 2023 annual event. Sharing with attendees what makes your brand unique and how to engage with your brand.

#### **Build Relationships**

Our annual conference is a great opportunity to build relationships with business owners that are proven to invest in themselves and their business. These are the people who value their business.

#### **Sell Products**

Our vendor space provides ample opportunity to engage with clients and to sell products. Place orders and offer cash & carry opportunities, so that our attendees don't go home empty handed.

#### Gain 1-on-1 TIme

Exclusive to VIP attendees, sponsors and speakers, we are hosting a private dinner, to create an opportunity to engage and deepen relationships with our members who value exclusivity and VIP treatment.

#### IAHSP© is your path to a multitude of industries

# Sponsorship & Advertising Packages



IALISP INTERNATIONAL ASSOCIATION OF HOME STAGING PROFESSIONALS®	Silver	Gold	Platinum	Diamond	
	Annual Plan	Annual Plan	Annual Plan	Annual Plan	
What's included:	\$2500	\$4000	\$6000	\$8000	
<ul><li>SAVVY Marketplace</li><li>Vendor Setup</li><li>1-Year vendor support</li></ul>	<b>√</b> ✓	√ √	√ √	√ Preferred	
<ul><li>IAHSP Conference</li><li>Booth Space</li><li>VIP Tickets</li><li>Event Program Feature</li></ul>	6ft Table	10 X 10	10 X 15	10 X 20	
	1	1	2	3	
	10% Off	1/8 Page	1/4 Page	Full Page	
<ul> <li>IAHSP Website Listing</li> <li>Vendor Directory</li> <li>Large Banner Ad</li> <li>Small Side Ad</li> <li>Pop Up Ad</li> </ul>	√	√	√	√	
	10% Off	20% Off	2 Ads	3 Ads	
	10% Off	20% Off	2 Ads	4 Ads	
	10% Off	20% Off	30% Off	2 Ads	
Social Media Marketing  • Vendor Post  • Facebook Live Interview  • Vendor Profile Post	1	2	4	12	
	-	1	2	4	
	10% Off	20% Off	2	4	
<ul><li>Email Marketing</li><li>Email Announcement</li><li>Vendor Profile</li><li>Additional Announcements</li></ul>	1	2	4	8	
	10% Off	20% Off	2	4	
	10% Off	20% Off	30% Off	50% Off	
Podcast Advertising  ■ 30- Second Voiceover Ad  ■ Description Links	10% Off ✓	20% Off √	4 + 30% Off	6 + 30% Off ✓	

# Al A Carte Ads & Sponsorship



#### What's included:

Conference Event Program	Rates
Full Page Ad	\$600
<ul><li>1/4 Page Ad</li></ul>	\$450
<ul><li>1/8 Page Ad</li></ul>	\$250
• 1:1 Small Logo & Text Ad	\$150

IAHSP Conference	Rates
• 10 X 20 Booth	\$3800
• 10 X 15 Booth	\$2800
• 10 X 10 Booth	\$1600
<ul><li>● 6ft Table</li></ul>	\$1200

<ul><li>VIP Tickets</li></ul>	\$750
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<ul> <li>IAHSP Website Listing</li> <li>Vendor Directory</li> <li>Large Banner Ad</li> <li>Small Side Ad</li> <li>Pop Up Ad</li> </ul>	Rates	3-Months	6-Months	12-Months
	\$1200 Year	-	-	-
	\$900 Month	\$2500	\$5000	\$10,000
	\$600 Month	\$1500	\$3200	\$6800
	\$1200 Month	-	-	-
<ul> <li>Social Media Marketing</li> <li>Vendor Post</li> <li>Facebook Live Interview</li> <li>Vendor Profile Post</li> </ul>	<b>Rates</b>	<b>3-Months</b>	<b>6-Months</b>	<b>12-Months</b>
	\$150	\$400	\$700	\$1600
	\$250	-	-	-
	\$120	-	-	-
<ul><li>Email Marketing</li><li>Email Announcement</li><li>Vendor Profile</li><li>Additional Announcements</li></ul>	<b>Rates</b> \$250 \$350 10% Off	<b>3-Months</b> \$600 \$1000	<b>6-Months</b> \$1200 \$1800	<b>12-Months</b> \$2800 \$3800
Podcast Advertising  ■ 30- Second Voiceover Ad  ■ Description Links	<b>Rates</b>	<b>3-Months</b>	<b>6-Months</b>	<b>12-Months</b>
	\$450	\$1200	\$2400	\$4800
	\$50	\$125	\$250	\$500



#### **Conference Program & Magazine Advertising**

Simple rates to get your business in front of an entire industry

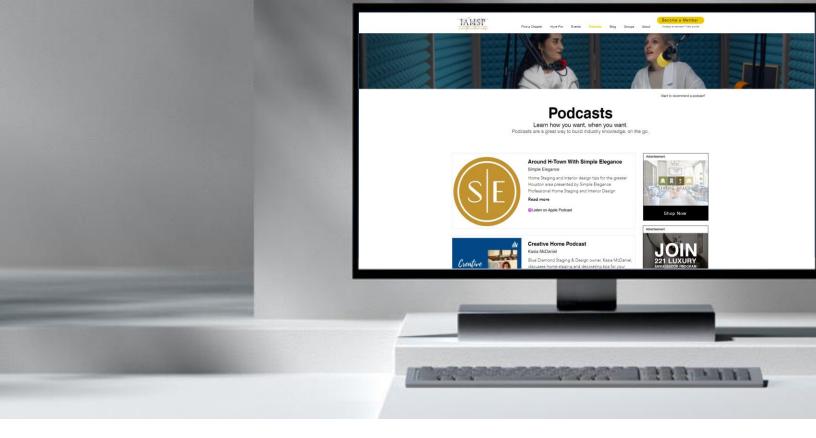
Full Page Ad \$600 ½ Page Ad \$450

1/4 Page Ad \$250 1/8

1/8 Page Ad \$150

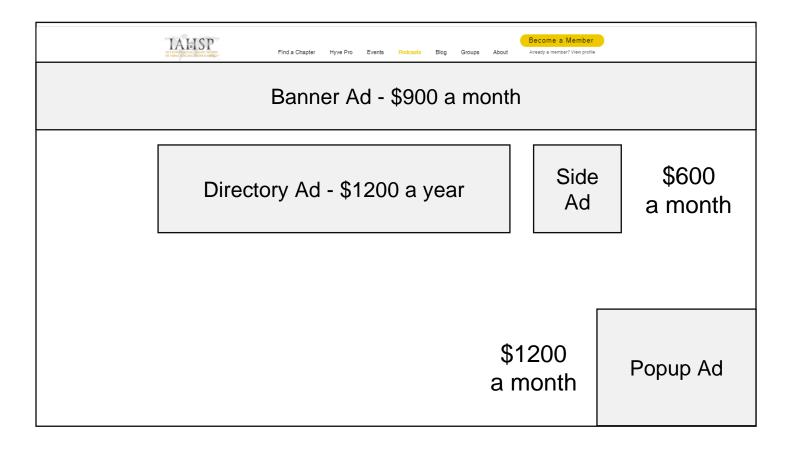
1:1

1:1 Ad \$150



# **Digital Advertising**

Interactive advertising designed to convert





# **Social Media Advertising**

Interactive advertising designed to convert

Facebook LIVE \$250 A pre-recorded interview, aired LIVE at a later date, featuring you, your company and your latest news or announcements.

Vendor Post \$150 These are pre-submitted posts that are shared through our social networks. You provide the image or video and copy.

Vendor Profile Feature \$120 These are articles about your company or an announcement, along with photos and/or videos, to highlight your company or products.



# **Podcast Advertising**

Get your brand heard around the world



**30-Second Voice Over Ad - \$450** – a 30second audio (mp3) clip that is pre-submitted, or a script that we include in the airing of the episode.



Description Text...

**Description Links - \$50** – Hyperlinked text and a brief 1-2 sentence text

Listen on your favorite podcast stations









# **More Than Home Staging**

Let's build IAHSP®, together.





www.iahsp.com